

# Help Your Best Clients Identify the Right Incentives

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Help your clients capture available tax incentives and economic opportunities with personalized Engineered Incentives Reports from Engineered Tax Services (ETS).

## What Are Engineered Incentives Reports?

Comprehensive analysis of applicable local, state, and federal tax incentives, powered by Subcity's database of thousands of programs. This is a free service with no obligation to engage further services.

## Who Are Ideal Candidates?

Growing companies, especially in manufacturing, biotech, and software sectors, that are hiring, purchasing equipment, or investing in real estate. Recent successes include a \$10M state tax credit for a soap manufacturer and a \$936K federal tax credit for a real estate developer.

## How It Works

1. Email your sales director with basic client info (even just (a) for a preliminary report if employee and revenue numbers aren't readily shareable):
  - a. Company name, website, address
  - b. Industry (NAICS code)
  - c. Employee count & revenue
2. Receive customized incentives report
3. Review with client and choose how to proceed
4. ETS can fulfill eligible programs or connect with our network of providers

Reports available for new business pitches, client onboarding, or annual reviews.

ETS partners with thousands of CPA firms nationwide to work side-by-side on qualifying and substantiating engineering-based studies while you maintain the client relationship and tax filing activities.